

HSIN YUNG CHIEN CO., LTD.

Investor Conference

2022.12.16

Speaker : Stella

- 1- Company Profile**
- 2- Company Performance**
- 3- Product Introduction**
- 4- Future Outlook**
- 5- Q&A**

Hsin Yung Chien was established in 1964 in Nantou, Taiwan. Currently HYC is the biggest manufacturer in producing rubber conveyor belts in Taiwan and keeps on developing new equipment and renewing production procedure. HYC also has passed through ISO9001 and ISO14000 certificate and product lines include light and heavy-duty conveyor belts in wide range of application such as mining, steel, aviation, agriculture, logistics and pier automatic production line by "KING" brand in global market.

“NEWsheet”, the high polymer product line is complete and the R & D team is with rich experience to meet customers' demand in full range quickly.

The traditional production mode and method is replaced by the latest process technology and automatic equipment to supply high value-added services and excellent quality for market differentiation in global market.



Adds : NO.294 Nan kung 3RD Nan kung industrial Zone Nantou,Taiwan

TEL:+886492263888 FAX:+886492263168

Company History

<p>1964 Establishment In Taichung</p>	<p>1978 Take over by current chairman, Mr. Lin</p>	<p>1980 Factory moved to Nantou</p>	<p>1985 Certificated by CNS</p>	<p>1994 5-year Investment plan</p>	<p>1995 Certificated by ISO9001 Promotion of Kevlar belt</p>				
<p>1996 4th Session Outstanding SME Award</p>	<p>2000 2nd Session Rising Star Award</p>	<p>2002 Awarded by EPBA, Park Beautifying Championship, SME Golden Award</p>	<p>2003 Company name changed to Hsin Yung Chien. 1st Session Golden Rooting Award</p>	<p>2004 Company stock pre-listing</p>	<p>2005 14th Session National Award</p>				
<p>2006 Company stock listing Automatic Storage system built</p>	<p>2007 Finished 1st factory and Dipping fabric factory</p>	<p>2008 Finished 4th factory and got ISO 14001 Certificate.</p>	<p>2010 Stock market listed in Taiwan and got OHSAS 18001</p>	<p>2011 Industrial Sustainable Excellence Award</p>	<p>2012 Investing Steel Cord and Rubber Dam Facilities</p>				
<p>1978~1990 夾縫中求生存</p>	<p>1991~1999 天翻地覆</p>	<p>2000~2004 孤注一擲</p>	<p>再次蛻變</p>	<p>躍馬揚鞭</p>	<p>2020 Build new 6 floors factory at original 4th factory in 2021 .</p>	<p>2019 Finished 5th factory</p>	<p>2018 Announced lightweight and recycled luggage</p>	<p>2015 1st Taiwan Mittelstand Award</p>	<p>2013 1st Backbone enterprise key counseling object</p>

Factories





Factory Environment

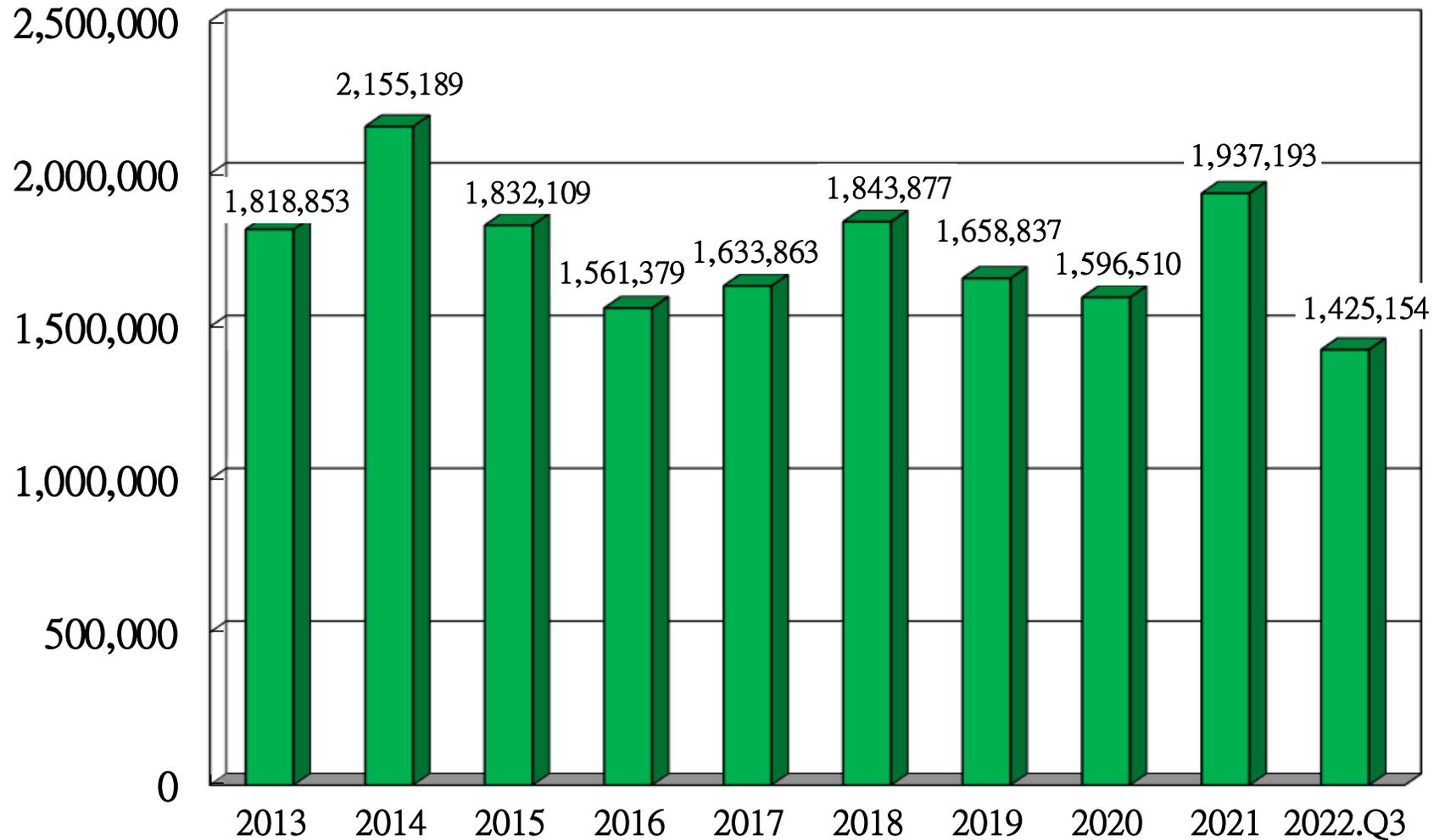
Winner of Green and Landscaping among all the factories of 2003 & 2012 in Taiwan



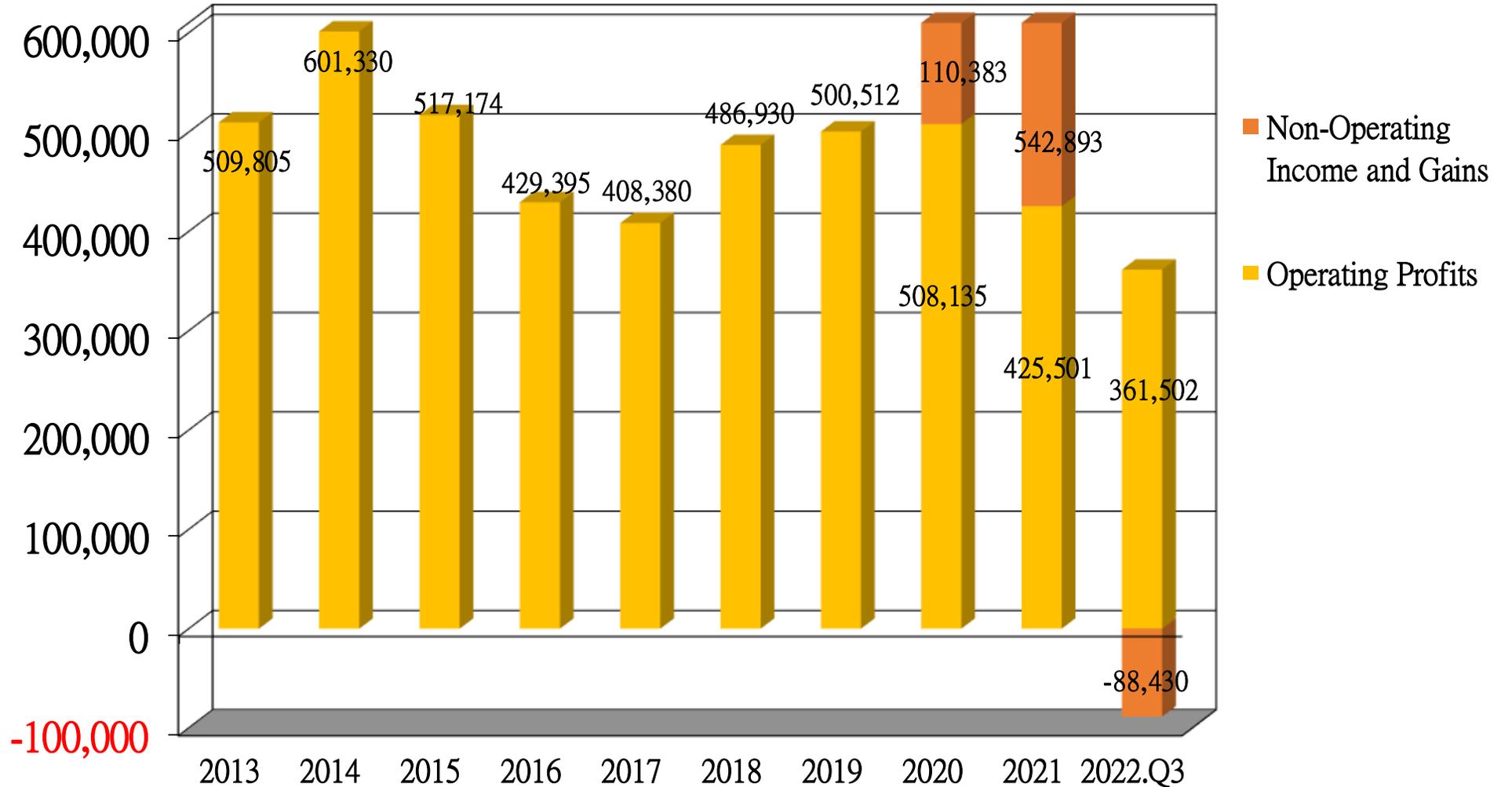
	2017	2018	2019	2020	2021	2022. Q1~Q3
Net Sales	1, 633, 863	1, 843, 877	1, 658, 837	1, 596, 510	1, 937, 193	1, 425, 154
Gross Profit	579, 888	640, 327	608, 209	664, 702	816, 312	651, 236
Gross Profit Ratio	35%	35%	36%	42%	42%	46%
Operating Income	444, 512	483, 578	455, 402	508, 135	522, 449	455, 978
Non-operating Income& Expenses	(36, 132)	3, 352	45, 110	110, 383	542, 893	(88, 430)
Income Before Tax	408, 380	486, 930	500, 512	618, 518	1, 065, 342	367, 548
Net Income	338, 923	394, 842	399, 524	523, 696	968, 394	273, 072
EPS	5. 02	5. 85	5. 63	7. 39	12. 42	3. 50

Remark: The surplus was converted into capital increase in September 2021 and the weighted average number of outstanding shares was 77,992 .

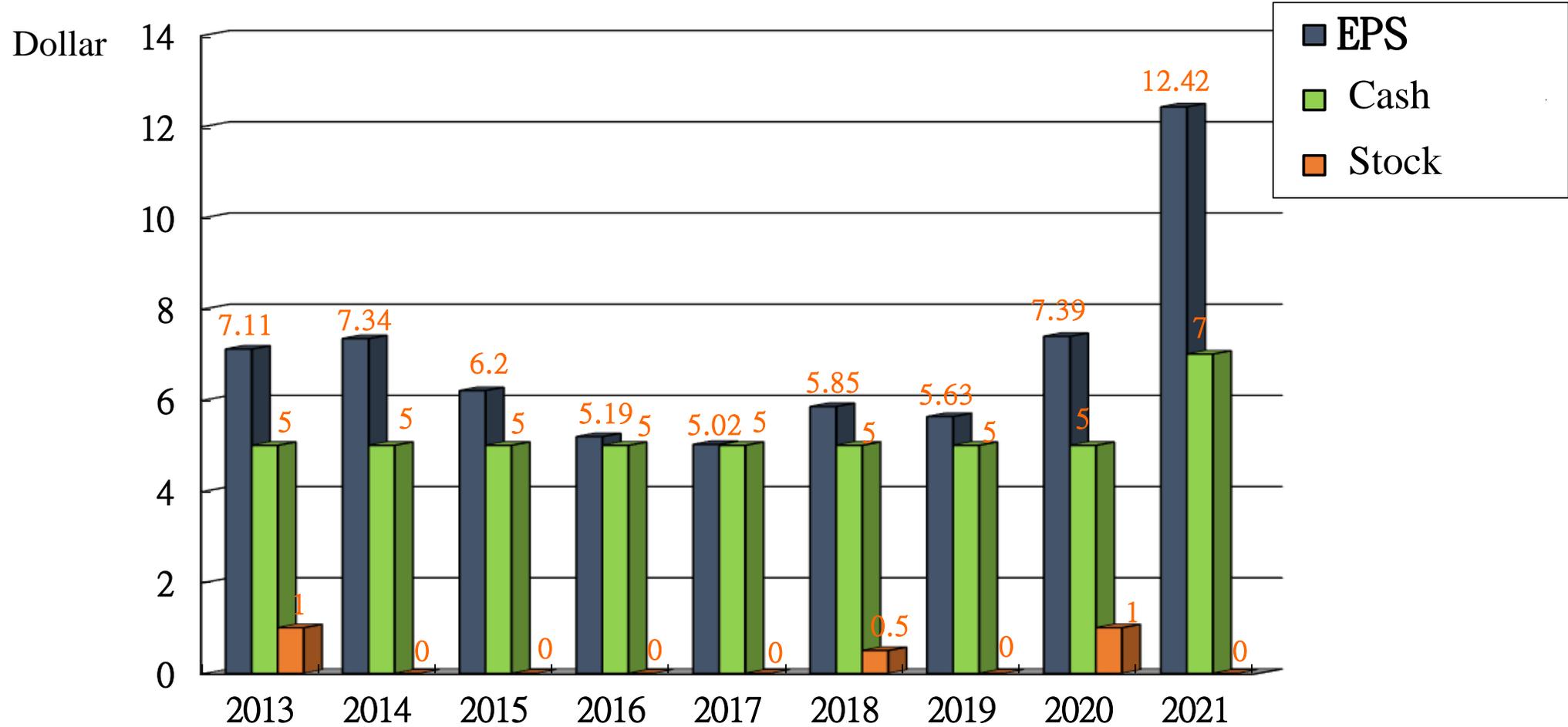
Sales Trend



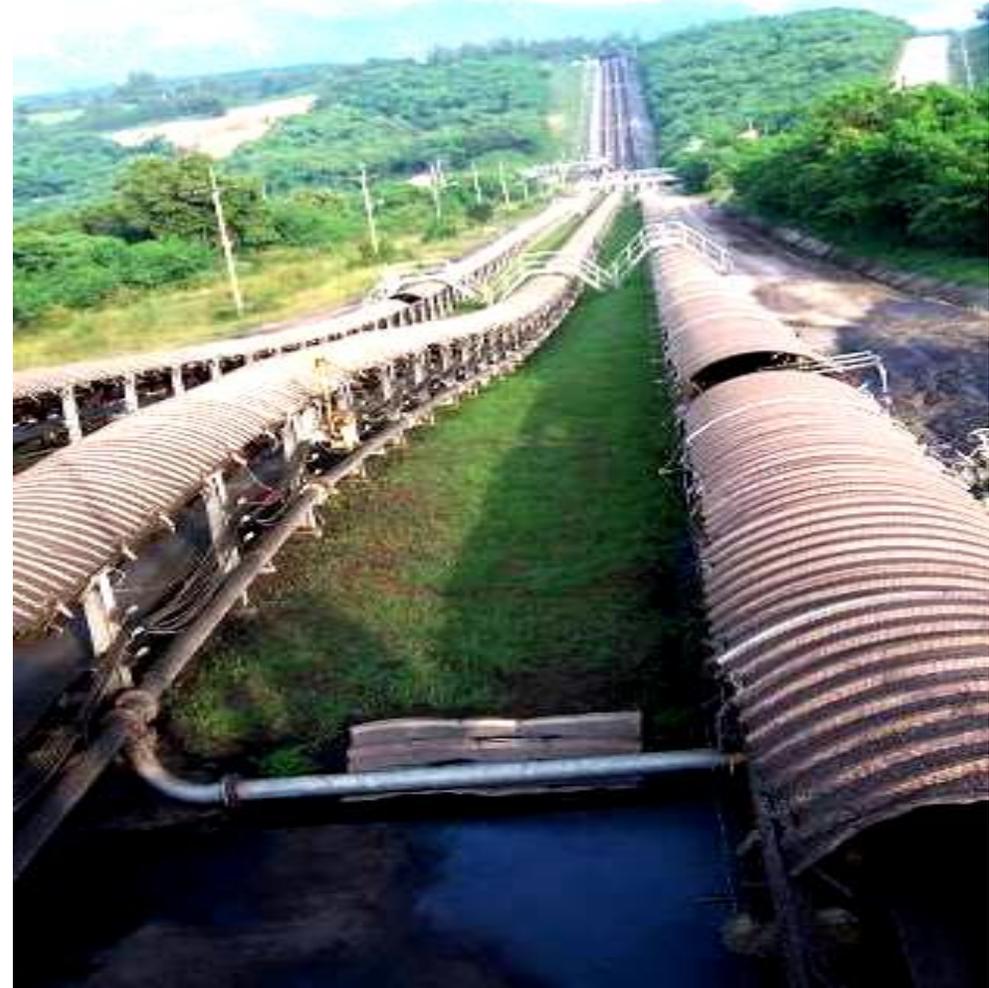
Income Before Tax



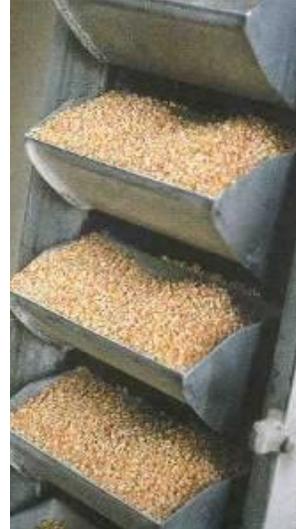
Dividend



Product	Application
<p>Flat Conveyor Belt Steel Cord Conveyor Belt</p>	<p>Quarry, Cement plant, Power plant, Steel Plant.</p>
<p>Patterned Belt Logistics Belt Chevron Belt</p>	<p>Logistics, Electronics, Textile, Animals, Agriculture, Inclined transportation.</p>
<p>Heat resistant, Oil resistant, Flame resistant, Impact resistant, Rip-stop Conveyor Belt</p>	<p>Fertilizer, High-temperature environment, Coal Mining, Sharp materials.</p>
<p>Rubber Dam 、 Wave Sheet</p>	<p>Water resource, Recycle, Environmental beautification, Park. 、 Wave Power</p>







HYC Application – Agriculture / Logistics





Rubber Dam

Landscape



Power



Flood Protection



Irrigation



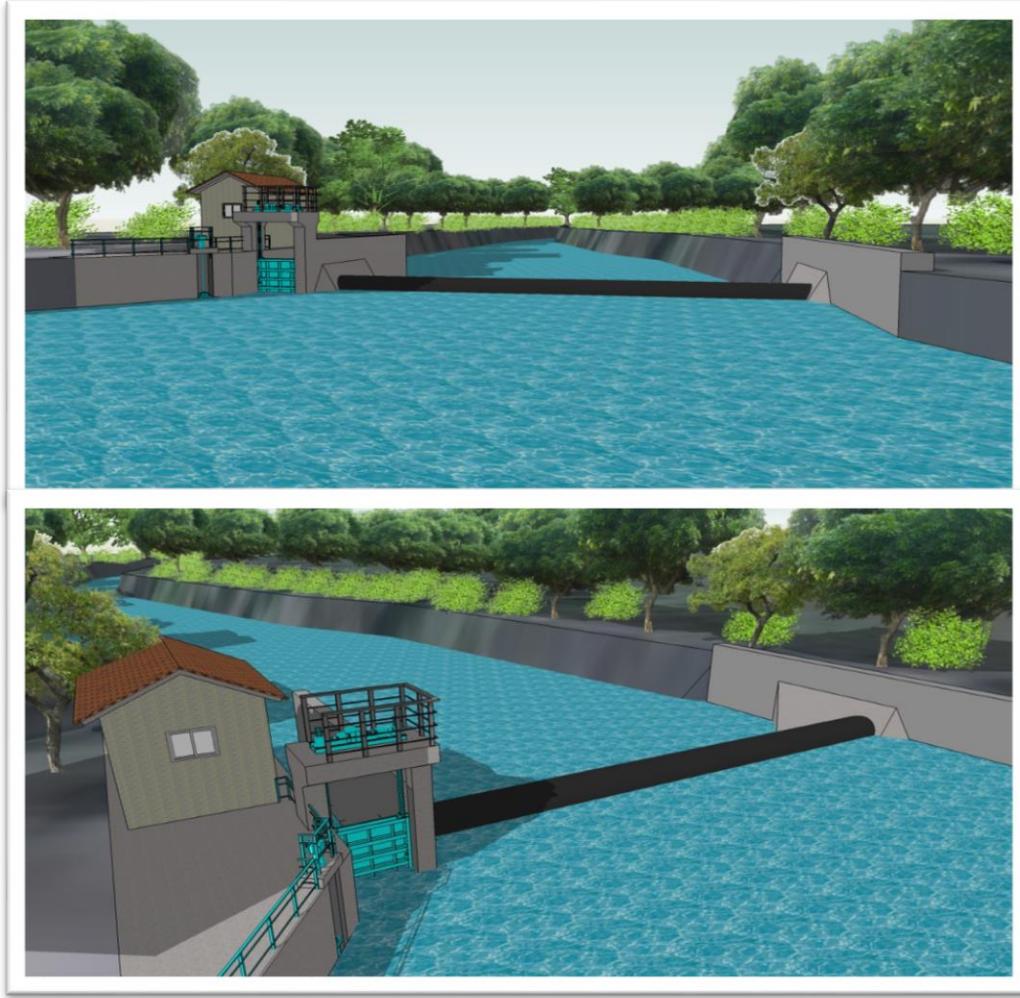
Water Storage



Ecology



Rubber Dam 3D Picture



Steel Gate 3D Picture

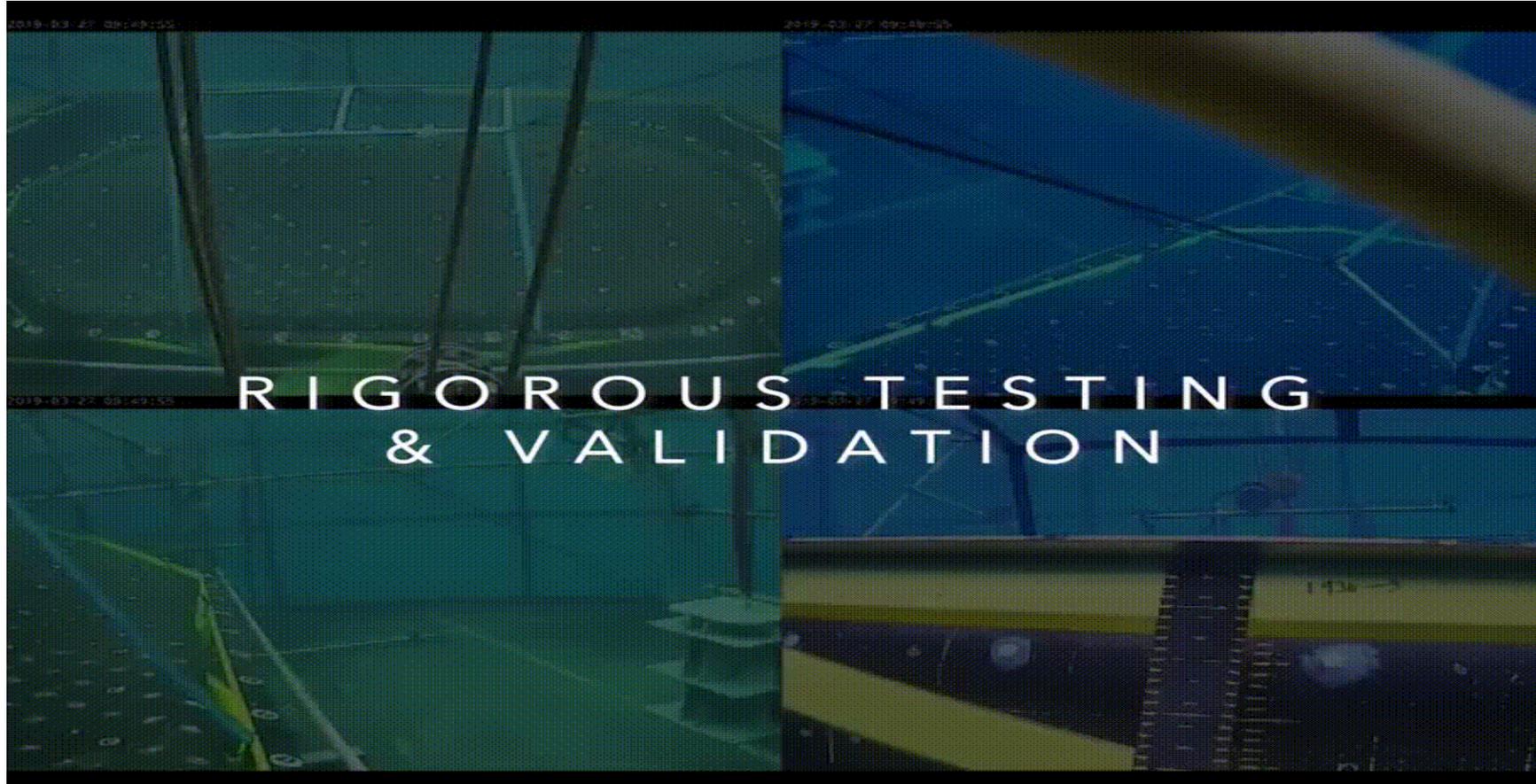




Rubber Dam Facilities:

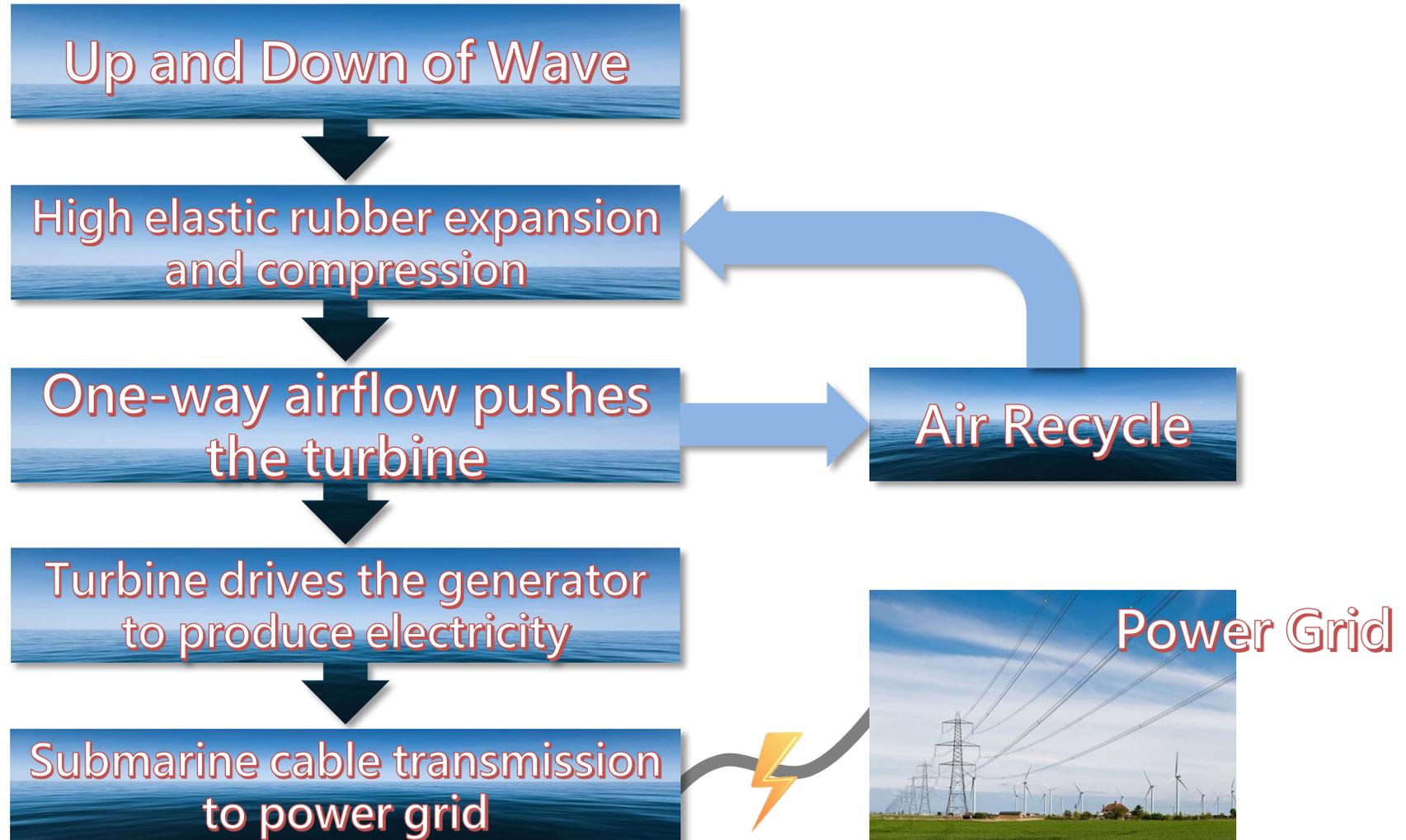
Max. producible width can reach 12-meters wide with unlimited length, producing products like Rubber Dam or Rubber Flooring. , Wave Sheet for Power

HYC Rubber Product Application (Wave Power)



HYC Rubber Product Application (Wave Power)

■ System Performance Design



HYC Rubber Product Application (Wave Power)

■ System Features:

- Convert into electricity by nature's waves.
- **Does not affect** maritime activities on the sea.
- **Stable Power.**
- Easy operate and maintain by the equipment of **modularization.**
- Lifetime of Design : **20 years.**
- **Environmental Friendly** and **no pollution** for operation and recycle after use.
- Approaching **base load** power (24 hrs/day x 7 days/week).
- Power : **4000KW~8000KW (With 8 sets ~ 16 sets of module)**

HYC Rubber Product Application (Wave Power)

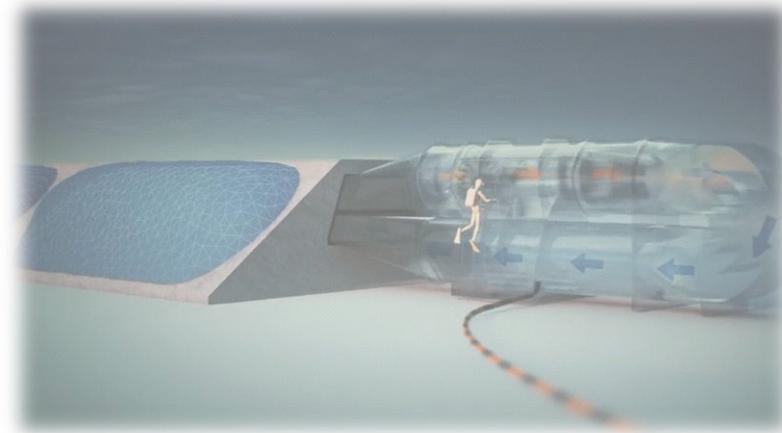
■ System Style

● Fix

- **Fix on the seabed near the shore.**
- **Set the internal pressure according to the depths of different seabed.**

● Snorkel

- **Set in the farther sea area from the shore to obtain greater wave power.**
- **Sense the height of the waves by buoys and adjust the depth of snorkeling.**





KEY CONSUMABLES FOR FUTURE

Main Products :

1. Eco-friendly hot-press cushion pad

(Awarded Gold Medal by 63rd International Invention Exhibition in Nuremberg, Germany in 2011.)

2. NEWsheet Serial Products

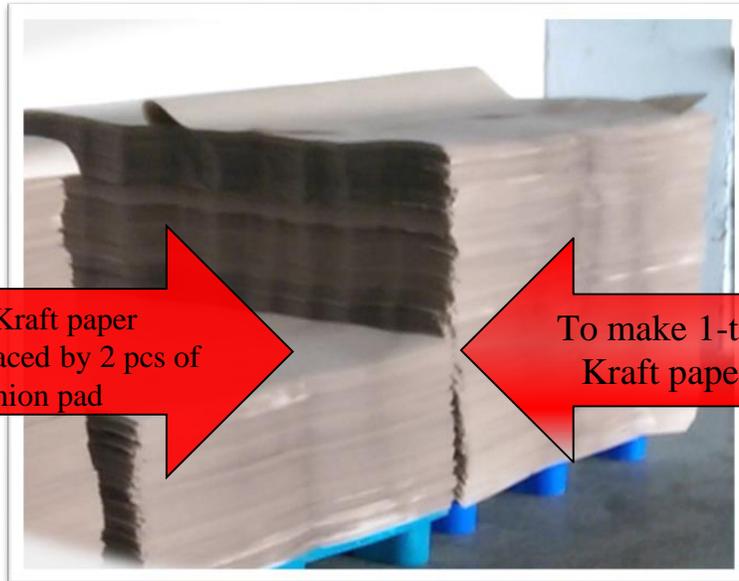
Hot-press cushion pad

With 50-year experience of production and rubber development technology, we have developed this stable, manageable, and recyclable cushion pad.

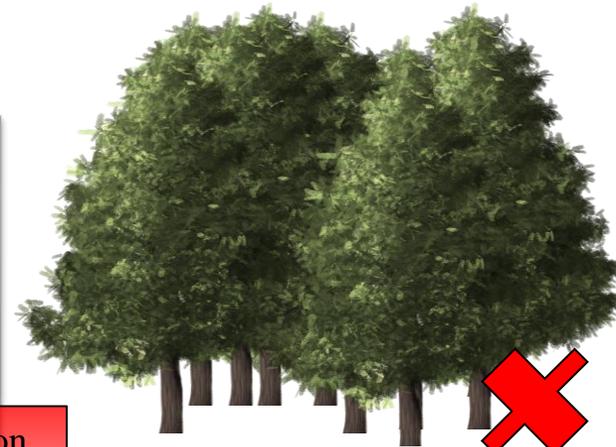


Patented by
M551128
M551122

1-ton Kraft paper
can be replaced by 2 pcs of
cushion pad



To make 1-ton
Kraft paper



20
trees



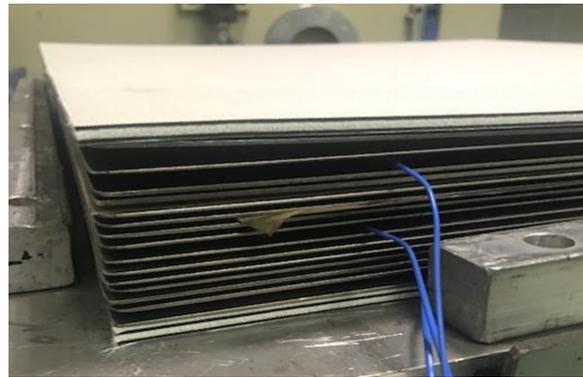
100
buckets

The procedure of PCB pressing, which uses a lot of Kraft paper, will impact on :

- ◆ Factory Cleanliness
- ◆ Bad Odor
- ◆ Waste of storage space for stock
- ◆ Waste of materials transportation
- ◆ Management

Advantages

- Sealing on both sides makes products firm, breathable, and moisture proof.
- Controlling times of pressing by QR code.
- 40% lighter than other manufactures' products.
- Long-lasting lifetime (CCL-500 times, PCB-300 times)
- Flexible but strong.
- Automatic





Composite Carbon Fiber Waste



With the rapid development of the wind power industry and the continuous increase in the size of wind turbine blades, it is estimated that by 2034, the global waste of thermoset carbon fiber composite materials will reach more than 225,000 tons.

At present, there are over 2 million tons of composite waste between Taiwan and China. It is estimated that more than 100,000 tons of new waste will be added every year.

Data From : Science Development 2019 NOV. NO.563

Features of Material:

1. Recycling long carbon fiber material
2. Heat resistant up to 320 Celsius
3. Repeat manufacturing available
4. High strength to replace metal
5. Lightweight in different shapes
6. Available for industry usage.



1. Continue to develop low-carbon, green energy and recyclable products- **Rubber Dam** and **Wave Power Sheet**.
2. Continue to promote our own brand - with **KING** and **NEWSHEET** for worldwide market.
3. Sustainable Development **ESG**-Greenhouse Gas Inventory and Reduction.
E-Green Procurement, Energy management, Environmental Protection Equipment.
S-Corporate Social Responsibility.
G-Promote shareholder rights and enhance information transparency.



Thank you for listening

